



## Salon Manager

A Management opportunity exists for an outstanding sales leader who is looking for a new **career adventure to join an ever-growing 'family'**. The Megahair Family is comprised of four distinct salon and spa brands. Our award-winning company gives back to the community, is a benchmark within the salon and spa industry and prides itself on having built a corporate team culture consisting of **growth, caring and passion**.

Our award-winning Zennkai Salon brand is looking for a Manager who is a highly self-motivated and self-directed leader, has an enthusiastic disposition and a strong desire to share in our company's long-term goals. Zennkai is a **sleek, contemporary salon that combines urban style, trend-setting design** and a full service salon experience with over 70 professional hair care brands and was recognized by the Global Salon Business Awards for business excellence!

### Responsibilities and Requirements

- Leading retail sales and service teams to peak performance by way of coaching and development.
- Hire, train, motivate, evaluate and coach to ensure our standards remain the highest in the industry.
- Guest Service standards are not to be outdone. Must lead your team in optimal guest service and sales.
- Salon presentation and inventory standards in keeping with the location's daily objectives.
- Administration and organization to support each department's initiatives; attention to detail is a must.
- Flexibility with your schedule to work with the business needs.
- Have daily access to a home computer or laptop with a good knowledge of Excel.

### Skills

- 1 year of retail, hospitality or sales management where focus was on team building.
- You love people and human relations to network our salon, build our team and service our guests. We believe in business from the heart!
- Demonstrate an ability to build and grow the location sales with proven results in profitability.
- Being an exceptional guest service and sales motivator that mentors the team and achieves peak performance.
- Ability to multi-task and time-manage in a high-paced environment to get the job done. You thrive on high energy and expect that of your team.
- You are fashion-forward with a good knowledge of style and trends.
- You have the ability to train, coach and develop your team with proven results.
- Show outstanding problem solving skills and are confident in working within BC labor standards and complete guest service.

### What We Offer

- Competitive wage with managers' cash bonuses and sales incentives.
- Personal growth opportunity for recognized sales development and performance.
- High traffic locations in all our Metro Vancouver salons offering outstanding growth potential for you and the location.
- Advanced industry education and leadership seminars.
- \$500 education allowance per year to take what you want to get you to the next level of performance.
- Ongoing support from your corporate team to ensure your success.
- Teaching and Leading platforms.
- Incentives and contests including travel, electronics, gift cards...
- Medical/Dental/Vision/LTD/Life/Prescriptions.
- Paid Vacation.

**Request an interview by emailing your resume to [hr@megahairfamily.com](mailto:hr@megahairfamily.com) or fax to 604.599.0996.**